

#### HOTELS, RESTAURANTS & CATERING GUIDE

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HAND-CRAFTED DERBYSHIRE ENGLAND

### CREATE MEMORABLE FOOD MOMENTS

Making great food look beautiful has always been one of Denby's core values and research shows that nearly half of us think the way their food is presented is just as important as how it tastes.

As trends move away from plain white ware into more interesting plates and bowls which showcase dishes in both hospitality and in the home, Denby's artisan handmade ranges of beautiful and unique tableware and crockery are eminently placed to provide a beautiful canvas for all kind of cuisines.

The hardy Derbyshire clay, the secret glaze recipes and the generations of craftsmanship along with the magic that happens in the kiln creates a parallel with the work of the chef – quality ingredients, expertly combined then brought out of the oven to create memorable food and drink moments that your diners will love.



#### MAKING STONEWARE IN DERBYSHIRE SINCE THE INDUSTRIAL REVOLUTION

Denby have generations of hard-won experience using local iron-rich clay and unique glaze recipes to create beautiful, durable tableware.

Still using many traditional hand-crafting techniques and time-honoured skills, each piece passes through at least 20 pairs of hands before it gets the Denby stamp of approval.

The Denby approach has always been about creating beautiful and practical tableware that's designed for modern life; ranges which can be confidently used in the oven, dishwasher, microwave and freezer, and do the job from Tuesday tea to Friday night to Sunday lunch...

Tough enough for everyday and stunning enough for any dining occasion.

### THE QUALITY AND CRAFTSMANSHIP BEHIND EVERY PIECE

With hardy local clay, unique secret glazes and over 200 years of design and craftsmanship, each piece takes shape in Derbyshire, England.



RAW CLAY Locally sourced in Derbyshire NATURAL SLIP The magic ingredient, just water and Denby clay CRAFTSMAN'S MOULD Where the pots take shape BISCUIT FIRED Ready to be decorated by skilled craftsmen and women

SECRET GLAZES Dipped by hand using traditional timehonoured skills GLOST FIRING Transformed into super strong and beautiful pieces

## WHY CHOOSE DENBY?

Denby stoneware clay is very strong. It's fully vitrified which gives it strength, durability and chip resistance. We are experts in colour and reactive all over glazes that are totally unique, beutiful and extremely hard wearing.





BEAUTIFUL FOOD PRESENTATION PIECES



Designed for modern life from casual dining to more formal venues



Tough enough for everyday, stunning enough for any dining occasion



HAND-CRAFTED <sup>™</sup> DERBYSHIRE ENGLAND



#### WHAT THE EXPERTS SAY







Member & Partner



Denby sponsors Restaurant of the Year

"The addition of Denby Pottery to our table settings makes the best first impression – how the tables look is as important as the food we serve and a crucial part of the experience we offer. The stoneware of the Natural Canvas collection is durable enough to withstand the demands of constant use in a restaurant whilst versatile enough to go from the kitchen to the table."

Nick Cartwright, founder of Green Rooms (London, UK)

"For me the Halo collection is superb, the curve edges optimise the space, the colours enhance the brightness of our ingredients, giving us more inspiration to create new dishes. There is a saying that 90% of the dish is consumed with our eyes, so Halo is now essential in our kitchen!"

Habib, MD, Meat People, Islington (London, UK) "I choose to use Denby at my supper clubs because they offer clean, unique and contemporary designs to complement my food. This, paired with heavy duty build quality, ensures that my plates look as good now as they did when I first unwrapped them."

@alex\_cooking (Food blogger, UK)

"After seeing Denby's Studio Craft range at Frankfurt we knew instantly this would be perfect for our customers. The superior quality and unique hand crafted designs means it will perform in a commercial environment and create stunning food presentation."

Spiro Michas, CEO, Tomkin (Australia)

### PRODUCT FEATURES AND BENEFITS



All ceramic Denby product is designed and tested against relevant British and International Standards for heavy domestic use. Whilst we cannot guarantee performance against all hospitality test criteria, our product is very robust and we are therefore pleased to offer a 10 year guarantee for edge chip resistance\* for selected products. Additionally, our experience with numerous prestigious hospitality customers is that our product performs exceptionally well, so use with care but confidence.

\* Subject to normal T's & C's / Warranty applies to edge chip resistance only (not all hospitality test criteria, see website for details). denbypottery.com

### MATRIX OF HOSPITALITY TESTS AND CRITERIA



Denby rigorously tests all of its products to tough industry standards and performs extremely well against hospitality criteria without looking like standard hospitality ware.

PARAMETER	HOSPITALITY TESTS & CRITERIA	DENBY STONEWARE
Metal Release — Lead / Cadmium and other harmful chemicals	BS 6748 & ASTM C927-80	100% PASS
Handle attachment — strength of	ASTM C368. (No fail at handle/body interface)	100% PASS
Articles intended to serve hot food	BS EN 1183: 1997. Thermal shock $\Delta t_{50}$ equal to or greater than 90°C	100% PASS
Articles intended for pouring liquids	BS 8654 clause 4.6	100% PASS
Handle and Knob Temperature	BS 8654 clause 4.7 <= 55°C	100% PASS
Stability	BS 8654 clause 4.8 Stable at minimum 15°	100% PASS
Water absorption	BS 4034: 1990, 4.1	100% PASS
Crazing Resistance	BS 4034: 1990, 4.2	100% PASS
Resistance to impact breakage in service (chip resistance)	ASTM C368. Failure > 0.07 ft/lb (0.09J)	100% PASS* Whilst Denby has no rolled edge our designs are robust and product compares favourably with leading hospitality ware.
Microwave Usage	BS EN 15284: 2007	100% PASS
Freezer Usage;Resistance to freezing, Freezer to Oven and to Microwave	BS 8654 clause 5.2	100% PASS
Oven Usage	BS EN 1183: 1997, Method B. Thermal shock $\Delta t_{50}$ of not less than 150°C	100% PASS
Dishwasher Usage	BS EN 12875-5	As with all tableware, minimise dulling of the glaze by using low temperature dishwasher cycles and liquid detergents.
Metal marking	BS 8654 clause 5.6	The type and grade of cutlery used in food service could result in some metal marking as with other hospitality ware

\* Selected products only

Don't accept bland hospitality ware – with Denby get beauty, functionality and unique designs which will really set your venue apart from the rest.











20 PAIRS OF HANDS ON EVERY PIECE

















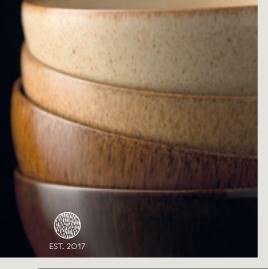


⊡ DERBYSHIRE ENGLAND

### A WIDE SELECTION OF COUPE PLATES







#### STUDIO CRAFT

An informal collection of bowls, plates and platters for casual dining and new-fashioned entertaining.

Studio Craft; the epitome of Denby's artisan, hand-crafting skills and stunning textural glazes perfected over 200 years and re-invented for a modern audience. Inspired by the trend for a natural, authentic aesthetic in dining (the 'New Rustic') and an overall feeling of wellness, Studio Craft combines four tonal glazes in rich, wood-inspired hues on earthy, informal shapes to create a natural look which works brilliantly with both global foods and rustic foods.

EATING



D21cm Medium Coupe\*



D26cm Coupe Dinner\*



D22cm Pasta Bowls\*



D16cm Cereal Bowls\*



D25cm Medium Ridge Bowls

DRINKING



0.4ltr Large Mug



D31cm Large Ridge Bowl



\* Items included in 10 Year Edge Chip Warranty





#### STUDIO BLUE

New for 2018 4 stunning shades of blue that work together to create a beautiful tonal range.

Inspired by the colours and textures found in natural stone and minerals combined to create a tactile collection which captures the essence of our hand-crafting skills and textural glazes perfected over 200 years.

EATING





D21cm Medium Coupe\*

D26cm Coupe Dinner\*







D16cm Cereal Bowls\*



D25cm Medium Ridge Bowls

DRINKING



0.4ltr Large Mug



D31cm Large Ridge Bowl



\* Items included in 10 Year Edge Chip Warranty





HAND-CRAFTED <sup>™</sup> DERBYSHIRE ENGLAND



#### HALO

The effect of true craftsmanship; the unique Halo effect is a work of art that reflects Denby's time-honoured know-how.

Strong and elegant, our popular Halo range is as handcrafted as our ranges come. The magic begins in the kiln where two tonnes of a secret glaze are expertly fused together. Each piece in the range is brought to life using challenging techniques for a truly captivating effect which is completely unique.

EATING



D21cm Medium Coupe\*



D26cm Coupe Dinner\*



D16cm Cereal Bowls\*



D22cm Pasta Bowls\*



D17.5cm Ramen Bowl



D14.5cm Deep Noodle Bowl

SERVING



D31cm Round Platter

DRINKING



23.5 x 11.5cm Medium Oval



Large Oval



\* Items included in 10 Year Edge Chip Warranty

0.4ltr Large Mug



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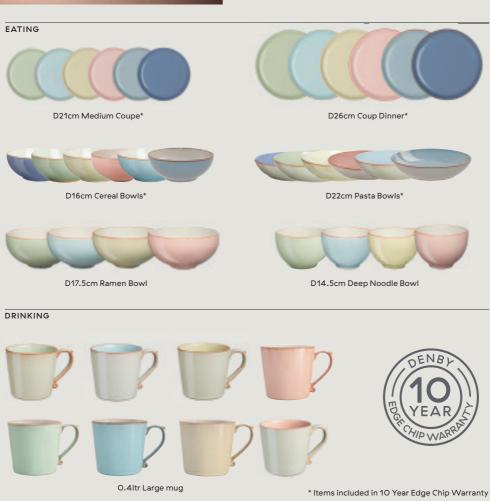
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#### HERITAGE

A casual collection of bowls, plates and platters featuring Denby's complementary, contemporary pastel tones.

The Heritage collection has been created in line with modern trends for relaxed informal dining, casual entertaining and the increasing demand for pieces to showcase global (particularly Mediterranean) foods.



# A FULL TOOLKIT



POS & PHOTOGRAPHY SHOWING HOW BEAUTIFULLY DENBY COMPLEMENTS FOOD



PRODUCT CATALOGUE TO SUPPORT BRAND ATTRIBUTES OF HERITAGE AND QUALITY



DIGITAL SUPPORT: RICH CONTENT, HIGH RES ASSETS, SOCIAL MEDIA ENGAGEMENT



DENBY BRAND TRAINING

# WE ARE ALWAYS



Denb

MADE IN ENGLAND

MATERIALS TO PROMOTE

'MADE IN ENGLAND'

DIGITAL ASSET BANK FOR EASY ACCESS TO MARKETING MATERIALS



TRADE SUPPORT INCLUDING E-COMMERCE AND MARKETING



KNOWLEDGEABLE AND EXPERIENCED IN HOUSE QA TEAM



DEDICATED CUSTOMER SERVICE TEAM



IN HOUSE CREATIVE DEPARTMENT

## OUR GREEN

- O1 Denby are the first UK tableware manufacturer to be able to claim 'zero to landfill' for all our process waste. This saves approximately 6OO tonnes of CO₂ emissions each year. That's the equivalent of all our 3OO+ Denby employees' car journeys in a year being 'carbon neutral'!
- O2 Because our quality standards are so high, any clay with faults is recycled into new stoneware. We save 2500 tonnes of raw clay, the equivalent of 350 fully loaded double decker buses!
- O3 We make all our moulds from plaster of Paris. These are recycled to make plasterboard and every year 300 tonnes of plaster of Paris moulds is enough to fully plaster 50 new homes!
- O4 Every year we recycle over 100,000 litres of glaze during the glazing process, that's enough to glaze nearly 1 million pots!





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